Message Text

UNCLASSIFIED

PAGE 01 DHAHRA 00961 030634Z ACTION AGRE-00

INFO OCT-01 NEA-10 ISO-00 EB-08 COME-00 /019 W

-----068826 032300Z /45

R 030515Z AUG 78

FM AMCONSUL DHAHRAN TO SECSTATE WASHDC 6405

INFO AMEMBASSY JIDDA

UNCLAS DHAHRAN 0961

E.O. 11652: N/A

TAGS: BEXP, EAGR, SA SUBJ: FAS MAY SALES TEAM

REF: (A) STATE 193751, (B) JIDDA 5190,

1. DHAHRAN WELCOMES FAS SALES TEAM AND BELIEVES EXCELLENT POTENTIAL MARKET EXISTS IN EASTERN PROVINCE FOR U.S. AGRICULTURAL PRODUCTS. (ONE

LARGE IMPORT FIRM CURRENTLY NEGOTIATING CONTRACT FOR ONE MILLION DOLLARS OF U.S. FROZEN CHICKENS MONTHLY).

2. FOR TRADE MISSIONS IN PAST, WE HAVE GENERALLY USED AL-GOSAIBI HOTEL, WHICH HAS PROVIDED ROOM USED AS BIC FREE OF CHARGE. FOR MISSION DIRECTOR WE GENRALLY ARRANGE SUITE WHICH PERMITS TM INFORMAL CONFERENCES AND MEETINGS DURING COURSE OF MISSION. HOTEL COSTS IN U.S. DOLLARS, CHICH DO NOT INCLUDE A FIFTEEN (15) PERCENT SERVICE CHARGE, ARE:

A. TWIN (SINGEL OCCUPANCY) - 88

B. TWIN (DOUBLE OCCUPANCY) 105

C. SUITE 175

DHAHRAN HOTELS REQUIRE FORTY-EIGHT (48) HOUR PRIOR NOTICE OF CANCELLATION. AL-GOSAIBI HOTEL HAS MONEY EXCHANGE FACILITIES AND ACCEPTS TRAVELERS CHECKS AND AMERICAN EXPRESS CREDIT CARDS.

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- 3. RECEPTIONS ARE GENERALLY HELD AT RESIDENCE OF CONSULATE GENERAL AND ARE BUDGETED AT ABOUT US\$600.

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NNN

Message Attributes

Automatic Decaptioning: X Capture Date: 01 jan 1994 Channel Indicators: n/a

Current Classification: UNCLASSIFIED Concepts: SALES, AGRICULTURAL EXPORTS

Control Number: n/a
Copy: SINGLE
Draft Date: 03 aug 1978
Decaption Date: 01 jan 1960
Decaption Note: Disposition Action: n/a

Disposition Approved on Date: Disposition Case Number: n/a Disposition Comment: Disposition Date: 01 jan 1960 Disposition Event: Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978DHAHRA00961
Document Source: CORE

Document Unique ID: 00 Drafter: n/a

Enclosure: n/a Executive Order: N/A Errors: N/A

Expiration: Film Number: D780319-0466 Format: TEL

From: DHAHRAN Handling Restrictions: n/a

Image Path:

ISecure: 1 Legacy Key: link1978/newtext/t197808104/aaaadiwn.tel

Line Count: 61 Litigation Code IDs: Litigation Codes:

Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM

Message ID: 091f0358-c288-dd11-92da-001cc4696bcc

Office: ACTION AGRE

Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a

Page Count: 2
Previous Channel Indicators: n/a Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 78 STATE 193751, 78 JIDDA 5190

Retention: 0

Review Action: RELEASED, APPROVED Review Content Flags:

Review Date: 29 mar 2005 **Review Event:** Review Exemptions: n/a **Review Media Identifier:**

Review Release Date: N/A Review Release Event: n/a **Review Transfer Date:** Review Withdrawn Fields: n/a

SAS ID: 1551567 Secure: OPEN Status: NATIVE

Subject: FAS MAY SALES TEAM

TAGS: BEXP, EAGR, SA

To: STATE Type: TE

vdkvgwkey: odbc://SAS/SAS.dbo.SAS_Docs/091f0358-c288-dd11-92da-001cc4696bcc

Review Markings: Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014

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